

Note: This document has been translated from the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.

**Consolidated Financial Results for the Nine Months Ended December 31, 2023**  
(Under Japanese GAAP)

February 8, 2024

Company Name: Nishi-Nippon Railroad Co., Ltd. Stock exchange listings: Tokyo and Fukuoka  
 Securities Code: 9031 URL <https://www.nishitetsu.co.jp/en/>  
 Representative: Koichi Hayashida, President and CEO  
 Contact: Takahide Kurata, Manager, Public Relations Department (TEL) +81-92-734-1217  
 Scheduled filing date of quarterly securities report : February 8, 2024  
 Scheduled commencement date of dividend payments : -  
 Preparation of supplementary materials for quarterly financial results : Yes  
 Scheduled quarterly financial results briefing : None

(Amounts rounded down to the nearest million yen.)

1. Consolidated Financial Results for the Nine Months Ended December 31, 2023 (from April 1, 2023, to December 31, 2023)

(1) Consolidated operating results (year to date) (Percentages represent year-on-year changes.)

	Operating revenue		Operating income		Ordinary income		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Nine months ended December 31, 2023	303,749	(19.9)	18,320	(7.0)	18,623	(11.2)	16,649	19.9
Nine months ended December 31, 2022	379,115	25.9	19,699	202.2	20,962	193.9	13,885	172.6

(Notes) Comprehensive income Nine months ended December 31, 2023 26,681 million yen (8.2%)  
 Nine months ended December 31, 2022 24,650 million yen (375.2%)

	Net income per share-basic	Net income per share-diluted
	Yen	Yen
Nine months ended December 31, 2023	211.40	210.95
Nine months ended December 31, 2022	176.22	175.75

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio
	Millions of yen	Millions of yen	%
As of December 31, 2023	710,595	223,539	30.5
As of March 31, 2023	685,795	201,881	28.4

(Reference) Shareholders' equity As of December 31, 2023 216,658 million yen  
 As of March 31, 2023 194,793 million yen

2. Dividends

	Annual dividends				
	End of Q1	End of Q2	End of Q3	Year-end	Total
	Yen	Yen	Yen	Yen	Yen
Fiscal year ended March 31, 2023	-	15.00	-	20.00	35.00
Fiscal year ending March 31, 2024	-	17.50	-		
Fiscal year ending March 31, 2024 (forecast)				17.50	35.00

(Notes) Revision of the dividend forecast most recently announced : None

3. Consolidated Financial Forecast for the Fiscal Year Ending March 31, 2024 (from April 1, 2023, to March 31, 2024)

(Percentages represent year-on-year changes.)

	Operating revenue		Operating income		Ordinary income		Profit attributable to owners of parent		Net income per share-basic
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	418,300	(15.4)	23,000	(12.0)	20,800	(25.5)	17,000	(7.4)	215.85

(Notes) Revision of the consolidated financial forecast most recently released : Yes

\* Notes

- (1) Changes in important subsidiaries during the period under review (Changes in specified subsidiaries resulting in changes in scope of consolidation) : None
- (2) Adoption of special accounting treatment used in preparation of the quarterly consolidated financial statements : None
- (3) Change in accounting policies or estimates and restatements
- 1) Change in accounting policies due to revisions of accounting standards and other regulations : None
- 2) Change in accounting policies other than item 1) above : None
- 3) Change in accounting estimates : None
- 4) Restatements : None

(4) Number of shares issued (common stock)

1) Number of shares issued at the end of the period (including treasury stock)	As of December 31, 2023	79,360,186 shares	As of March 31, 2023	79,360,186 shares
2) Number of treasury stocks at the end of the period	As of December 31, 2023	695,389 shares	As of March 31, 2023	530,573 shares
3) Average number of shares outstanding during the period (year to date)	Nine months ended December 31, 2023	78,758,701 shares	Nine months ended December 31, 2022	78,792,708 shares

(Notes) The number of treasury stocks includes shares of the Company remaining in the board benefit trust (as of December 31, 2023: 410,569 shares; as of March 31, 2023: 243,225 shares).

\* Quarterly financial results are not subject to quarterly reviews by a certified public accountant or an audit firm.

\* Explanation of appropriate use of financial forecasts and other special notes

Any statements on the future such as financial outlooks included in this material are based on information the Company presently has and certain assumptions the Company considers reasonable, and the Company does not intend to be committed to their realization. In addition, actual financial results may differ significantly due to various factors. For assumptions for financial forecasts and points to consider in utilizing them, please see “(3) Explanation of future forecast information such as consolidated financial forecasts” in “1. Qualitative Information on Quarterly Financial Results under Review” on page 7 of the attachments.

○ Table of Contents of Attachments

1. Qualitative Information on Quarterly Financial Results under Review .....	2
(1) Explanation of operating results.....	2
(2) Explanation of financial position .....	6
(3) Explanation of future forecast information such as consolidated financial forecasts .....	7
2. Quarterly Consolidated Financial Statements and Key Notes .....	8
(1) Quarterly consolidated balance sheet .....	8
(2) Quarterly consolidated statement of income and quarterly consolidated statement of comprehensive income.....	10
(3) Notes to quarterly consolidated financial statements .....	12
(Notes to assumptions on going concern) .....	12
(Notes if there is a significant change in the amount of shareholders' equity).....	12
(Segment information).....	13
(Material subsequent events) .....	14

# 1. Qualitative Information on Quarterly Financial Results under Review

## (1) Explanation of operating results

(Millions of yen)

	Nine months ended December 31, 2022	Nine months ended December 31, 2023	Change	Percentage change
Operating revenue	379,115	303,749	(75,366)	(19.9%)
Operating income	19,699	18,320	(1,378)	(7.0%)
Ordinary income	20,962	18,623	(2,339)	(11.2%)
Profit attributable to owners of parent	13,885	16,649	2,764	19.9%

Operating revenue for the nine-month period under review was 303,749 million yen, down 19.9% year-on-year. The reasons include a decrease in the import and export transaction volume owing to sluggish transportation demand in the Global Logistics business under the Logistics business. However, there was an increase in revenues due to a recovery in demand in the Transportation business and Leisure and Service business as social and economic activities have normalized mainly due to the reclassification of COVID-19 as a Class 5 disease. Accordingly, operating income was 18,320 million yen, down 7.0% year-on-year.

Ordinary income was 18,623 million yen (down 11.2% year-on-year) due partly to a decrease in gross profit in foreign exchange gains.

Profit attributable to owners of parent was 16,649 million yen, up 19.9% year-on-year, mainly due to the recording of gain on sale of fixed assets from the sale of Nishijin Palace, etc.

The Company's business performance by segment is as follows.

At the beginning of the first quarter of the fiscal year, the reorganization of consolidated subsidiaries accompanying an absorption-type merger took place; accordingly, changes were made to the segmentation of the relevant consolidated subsidiaries.

The segment information for the nine-month period in the previous fiscal year was prepared in accordance with the segments after the change.

(Millions of yen)

	Operating revenue				Operating income (loss)			
	Nine months ended December 31, 2022	Nine months ended December 31, 2023	Change	Percentage change	Nine months ended December 31, 2022	Nine months ended December 31, 2023	Change	Percentage change
Transportation	53,329	57,786	4,457	8.4%	254	2,733	2,478	973.6%
Real Estate	47,805	53,561	5,755	12.0%	4,151	6,500	2,349	56.6%
Retail	52,491	54,089	1,597	3.0%	22	992	969	-
Logistics	194,746	103,449	(91,296)	(46.9%)	15,445	4,040	(11,404)	(73.8%)
Leisure and Services	22,825	32,889	10,063	44.1%	(495)	3,766	4,262	-
Subtotal	371,198	301,776	(69,422)	(18.7%)	19,378	18,033	(1,344)	(6.9%)
Others	21,220	20,795	(424)	(2.0%)	692	952	260	37.7%
Adjustments	(13,303)	(18,822)	(5,518)	-	(370)	(665)	(294)	-
Consolidated	379,115	303,749	(75,366)	(19.9%)	19,699	18,320	(1,378)	(7.0%)

#### 1) Transportation

In the Railway and Bus businesses, revenue grew mainly due to an increase in the number of passengers along with a recovery in demand, and the adoption of the railway station barrier-free fare system in the Railway business. As a result, operating revenue for the Transportation business was 57,786 million yen (8.4% increase year-on-year), and operating income was 2,733 million yen (up 973.6% year-on-year).

The number of passengers in the Railway and Bus (public buses) businesses increased 7.1% and 5.7% year-on-year, respectively.

#### 2) Real Estate

In the Leasing business, revenue grew mainly due to an increase in inter-group lease revenue (intersegment transactions) due to changes in the management structure of the Hotel business and a recovery in lease revenue from commercial facilities. In the Housing business, sales increased due to sales of condominiums such as Mark Next Torikai. As a result, operating revenue for the Real Estate business was 53,561 million yen (12.0% increase year-on-year), and operating income posted 6,500 million yen (56.6% increase year-on-year).

The number of units sold was 393 (down 58 units year-on-year).

#### 3) Retail

In the Supermarkets/Liquor Stores business, sales increased mainly due to the contribution of new stores opened in the previous fiscal year and a reflection of an increase in wholesale prices in sales prices. As a result, operating revenue for the Retail business was 54,089 million yen (3.0% increase year-on-year), and operating income came to 992 million yen (operating income of 22 million yen for the same period of the previous fiscal year).

#### 4) Logistics

In the Global Logistics business, the import and export transaction volume decreased due to weak transportation demand, resulting in a decrease in revenues. As a result, operating revenue for the Logistics business was 103,449 million yen (46.9% decrease year-on-year), and operating income came to 4,040 million yen (73.8% decrease year-on-year).

International cargo volume decreased 29.0% year-on-year in Air exports, 16.2% year-on-year in Air imports, 6.9% year-on-year in Ocean exports, and 8.1% year-on-year in Ocean imports.

#### 5) Leisure and Services

In the Hotel business, revenue grew due to an increase in the occupancy rate and average daily rate, reflecting a recovery in demand, as well as the opening of Nishitetsu Hotel Croom Hakata Gion Kushida Jinja-mae in April 2023. As a result, operating revenue for the Leisure and Services business was 32,889 million yen (44.1% increase year-on-year), and operating income amounted to 3,766 million yen (operating loss of 495 million yen for the same period of the previous fiscal year).

#### 6) Others

Other operating revenue was 20,795 million yen (2.0% decrease year-on-year) mainly due to a drop in net sales of completed construction contracts in the Construction related business while operating income was 952 million yen (37.7% increase year-on-year) due mainly to an increase in orders received in the Vehicle Maintenance related business.

## (Statement of Income by Segment)

(Millions of yen)

	Operating revenue				Operating income (loss)			
	Nine months ended December 31, 2022	Nine months ended December 31, 2023	Change	Percentage change (%)	Nine months ended December 31, 2022	Nine months ended December 31, 2023	Change	Percentage change (%)
Transportation	53,329	57,786	4,457	8.4	254	2,733	2,478	973.6
Railway	14,428	16,231	1,803	12.5	950	2,103	1,153	121.4
Bus	36,477	39,241	2,763	7.6	(719)	766	1,486	-
(Bus, net) <sup>*1</sup>	[33,856]	[36,724]	[2,868]	[8.5]	-	-	-	-
Other	8,419	8,719	300	3.6	(29)	(77)	(48)	-
Adjustments	(5,996)	(6,406)	(410)	-	53	(59)	(113)	-
Real Estate	47,805	53,561	5,755	12.0	4,151	6,500	2,349	56.6
Leasing	18,695	23,522	4,826	25.8	3,587	5,448	1,861	51.9
Housing	23,018	23,440	421	1.8	343	963	619	180.3
Other	9,376	9,711	335	3.6	258	247	(10)	(3.9)
Adjustments	(3,284)	(3,113)	171	-	(37)	(159)	(121)	-
Retail	52,491	54,089	1,597	3.0	22	992	969	-
Supermarkets/liquor stores	48,687	50,010	1,322	2.7	122	880	757	616.9
Sales of miscellaneous everyday items	3,805	4,079	273	7.2	64	175	110	172.1
Adjustments	(1)	(0)	1	-	(164)	(63)	101	-
Logistics	194,746	103,449	(91,296)	(46.9)	15,445	4,040	(11,404)	(73.8)
Global logistics	208,212	108,079	(100,132)	(48.1)	15,494	4,125	(11,369)	(73.4)
Domestic logistics	7,813	7,969	156	2.0	91	123	31	35.0
Adjustments	(21,279)	(12,599)	8,679	-	(140)	(207)	(67)	-
Leisure and Services	22,825	32,889	10,063	44.1	(495)	3,766	4,262	-
Hotel	19,057	19,145	87	0.5	(1,627)	1,863	3,491	-
(Hotel, net) <sup>*2</sup>	[11,258]	[19,128]	[7,870]	[69.9]	-	-	-	-
Travel	1,839	2,299	460	25.0	140	492	351	250.1
Facility outline	3,188	3,665	476	15.0	727	938	211	29.1
Other	7,380	8,681	1,300	17.6	222	532	310	139.6
Adjustments	(8,641)	(902)	7,738	-	41	(61)	(103)	-
Subtotal	371,198	301,776	(69,422)	(18.7)	19,378	18,033	(1,344)	(6.9)
Others	21,220	20,795	(424)	(2.0)	692	952	260	37.7
Adjustments	(13,303)	(18,822)	(5,518)	-	(370)	(665)	(294)	-
Consolidated	379,115	303,749	(75,366)	(19.9)	19,699	18,320	(1,378)	(7.0)

\*1 Operating revenues for the Bus business, excluding intercompany transactions, increased 8.5%.

\*2 Operating revenues for the Hotel business, excluding intercompany transactions, increased 69.9%.

(Transaction volume)

1) Number of railway passengers / passenger revenue (Transportation)

	Unit	Nine months ended December 31, 2022	Nine months ended December 31, 2023	Change	Percentage change (%)
Number of passengers	Thousand passengers	72,636	77,817	5,181	7.1
Non-commuter	Thousand passengers	29,582	32,933	3,351	11.3
Commuter	Thousand passengers	43,054	44,884	1,830	4.3
Passenger revenue	Millions of yen	13,732	15,478	1,745	12.7
Non-commuter	Millions of yen	8,011	9,379	1,368	17.1
Commuter	Millions of yen	5,721	6,098	377	6.6

2) Number of public bus passengers / passenger revenue (Transportation)

	Unit	Nine months ended December 31, 2022	Nine months ended December 31, 2023	Change	Percentage change (%)
Number of passengers	Thousand passengers	158,685	167,703	9,018	5.7
Non-commuter	Thousand passengers	89,808	99,021	9,213	10.3
Commuter	Thousand passengers	68,877	68,682	(195)	(0.3)
Passenger revenue	Millions of yen	29,829	32,277	2,447	8.2
Non-commuter	Millions of yen	21,725	24,240	2,515	11.6
Commuter	Millions of yen	8,104	8,036	(68)	(0.8)

3) Number of units sold (Real Estate)

	Unit	Nine months ended December 31, 2022	Nine months ended December 31, 2023	Change	Percentage change (%)
Number of units sold	Unit	451	393	(58)	(12.9)
Condominium	Dwelling unit	343	301	(42)	(12.2)
Detached house	Unit	97	86	(11)	(11.3)
Renovation	Dwelling unit	11	6	(5)	(45.5)

4) Transaction volume of international cargo (Logistics)

	Unit	Nine months ended December 31, 2022	Nine months ended December 31, 2023	Change	Percentage change (%)
Air Export	Thousand tons	99	70	(28)	(29.0)
Air Import	Thousand cases	284	238	(46)	(16.2)
Ocean Export	Thousand TEU	79	73	(5)	(6.9)
Ocean Import	Thousand TEU	106	98	(8)	(8.1)

5) Average daily rate (ADR) of hotels targeting mainly domestic customers, occupancy rate (OCC) and revenue per available room (Rev PAR) (Leisure and Services)

	Unit	Nine months ended December 31, 2022	Nine months ended December 31, 2023	Change	Percentage change (%)
ADR	Yen	8,333 [8,333]	11,423 [11,414]	3,090 [3,081]	37.1 [37.0]
OCC	%	69.0 [69.0]	78.6 [77.9]	9.6P [8.9P]	-
Rev PAR	Yen	5,753 [5,753]	8,980 [8,886]	3,227 [3,133]	56.1 [54.5]

Note: Figures in brackets are for existing hotels. Hotels operating in both previous and current fiscal years are in the scope.

(2) Explanation of financial position

(Millions of yen)

	As of March 31, 2023	As of December 31, 2023	Change
Total Assets	685,795	710,595	24,800
Total Liabilities	483,913	487,056	3,142
Total Net Assets	201,881	223,539	21,657
Interest-bearing debt	334,875	324,042	(10,832)

(Notes) Interest-bearing debt is the sum of borrowings and bonds payable.

Assets rose 24,800 million yen from the end of the previous fiscal year to 710,595 million yen mainly due to an increase in property, plant and equipment while notes and accounts receivable - trade, and contract assets, and cash and deposits decreased.

Liabilities rose 3,142 million yen from the end of the previous fiscal year to 487,056 million yen mainly due to an increase in notes and accounts payable - trade while interest-bearing debt decreased.

Net assets rose 21,657 million yen from the end of the previous fiscal year to 223,539 million yen mainly due to an increase in retained earnings chiefly owing to the posting of profit attributable to owners of parent and an increase in foreign currency translation adjustment.



### (3) Explanation of future forecast information such as consolidated financial forecasts

The consolidated financial forecasts for the fiscal year ending March 31, 2024 have been changed from those announced on November 10, 2023, based on the business results of the nine-month period under review and the future outlook for each business segment.

Operating revenue is expected to be lower than previously forecast due to a decrease in the import and export transaction volume in the Global Logistics business in Logistics.

Operating revenue expected to be higher than previously forecast due to an increase in demand in the Transportation and Leisure and Services businesses and an increase in sales of high-gross profit margin properties in Housing business in Real Estate.

Ordinary income and profit attributable to owners of parent are expected to exceed the previous forecast due to improvements in share of loss (profit) of entities accounted for using equity method.

(Millions of yen)

	Forecast for fiscal year ending March 31, 2024 (Previous forecast)	Forecast for fiscal year ending March 31, 2024	Change	Percentage change
Operating revenue	425,300	418,300	(7,000)	(1.6%)
Operating income	20,400	23,000	2,600	12.7%
Ordinary income	16,900	20,800	3,900	23.1%
Profit attributable to owners of parent	13,800	17,000	3,200	23.2%

(Millions of yen)

	Operating revenue				Operating income			
	Forecast for fiscal year ending March 31, 2024 (Previous forecast)	Forecast for fiscal year ending March 31, 2024	Change	Percentage change	Forecast for fiscal year ending March 31, 2024 (Previous forecast)	Forecast for fiscal year ending March 31, 2024	Change	Percentage change
Transportation	76,900	77,600	700	0.9%	2,600	3,300	700	26.9%
Real Estate	85,800	85,400	(400)	(0.5%)	9,000	10,000	1,000	11.1%
Retail	70,900	70,900	-	-	600	900	300	50.0%
Logistics	142,500	134,600	(7,900)	(5.5%)	5,300	4,400	(900)	(17.0%)
Leisure and Services	42,600	43,800	1,200	2.8%	2,900	4,000	1,100	37.9%
Subtotal	418,700	412,300	(6,400)	(1.5%)	20,400	22,600	2,200	10.8%
Others	30,500	30,100	(400)	(1.3%)	1,000	1,300	300	30.0%
Adjustments	(23,900)	(24,100)	(200)	-	(1,000)	(900)	100	-
Consolidated	425,300	418,300	(7,000)	(1.6%)	20,400	23,000	2,600	12.7%

## 2. Quarterly Consolidated Financial Statements and Key Notes

### (1) Quarterly consolidated balance sheet

(Millions of yen)

	As of March 31, 2023	As of December 31, 2023
<b>Assets</b>		
Current assets		
Cash and deposits	72,796	63,211
Notes and accounts receivable - trade, and contract assets	59,546	44,830
Land and buildings for sale	63,898	72,116
Merchandise and finished goods	3,971	4,603
Work in process	237	701
Raw materials and supplies	2,176	2,310
Others	17,383	16,764
Allowance for doubtful accounts	(268)	(266)
<b>Total current assets</b>	<b>219,742</b>	<b>204,271</b>
Fixed assets		
Property, plant and equipment		
Buildings and structures, net	190,327	190,269
Machinery, equipment and vehicles, net	12,616	13,422
Land	130,871	137,814
Construction in progress	29,080	54,682
Other, net	10,312	11,037
<b>Total property, plant and equipment</b>	<b>373,207</b>	<b>407,227</b>
Intangible assets		
Goodwill	321	332
Others	3,523	3,478
<b>Total intangible assets</b>	<b>3,844</b>	<b>3,811</b>
Investments and other assets		
Investment securities	56,163	64,597
Retirement benefit assets	3,787	3,872
Deferred tax assets	8,159	3,239
Others	21,207	23,886
Allowance for doubtful accounts	(317)	(310)
<b>Total investments and other assets</b>	<b>89,000</b>	<b>95,285</b>
<b>Total fixed assets</b>	<b>466,053</b>	<b>506,323</b>
<b>Total Assets</b>	<b>685,795</b>	<b>710,595</b>

(Millions of yen)

	As of March 31, 2023	As of December 31, 2023
<b>Liabilities</b>		
Current liabilities		
Notes and accounts payable - trade	43,561	50,827
Short-term borrowings	49,163	49,566
Current portion of bonds payable	7,000	10,000
Consumption taxes payable	1,132	4,785
Income taxes payable	2,850	2,455
Advances received	5,739	8,844
Provision for bonuses	6,355	2,793
Other provisions	340	271
Others	28,282	30,761
Total current liabilities	144,426	160,305
Long-term liabilities		
Bonds payable	145,000	145,000
Long-term borrowings	133,711	119,476
Deferred tax liabilities	109	984
Other provisions	569	623
Retirement benefit liability	21,967	20,797
Long-term guarantee deposits	30,218	31,343
Others	7,910	8,525
Total long-term liabilities	339,486	326,750
Total Liabilities	483,913	487,056
<b>Net assets</b>		
Shareholders' equity		
Common stock	26,157	26,157
Capital surplus	12,608	12,137
Retained earnings	143,194	156,877
Treasury stock	(1,166)	(1,615)
Total shareholders' equity	180,794	193,556
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	8,182	11,239
Deferred gains or losses on hedges	(195)	55
Foreign currency translation adjustment	5,293	11,062
Remeasurements of defined benefit plans	718	743
Total accumulated other comprehensive income	13,999	23,101
Subscription rights to shares	324	296
Non-controlling interests	6,763	6,585
Total Net Assets	201,881	223,539
Total liabilities and net assets	685,795	710,595

## (2) Quarterly consolidated statement of income and quarterly consolidated statement of comprehensive income

## Quarterly consolidated statement of income

(Nine-month period)

(Millions of yen)

	Nine months ended December 31, 2022	Nine months ended December 31, 2023
Operating revenue	379,115	303,749
Operating expenses		
Operating expenses and cost of sales of transportation	337,150	263,168
Selling, general and administrative expenses	22,266	22,260
Total operating expenses	359,416	285,428
Operating income	19,699	18,320
Non-operating income		
Interest income	167	387
Dividend income	1,093	1,067
Miscellaneous income	2,403	1,448
Total non-operating income	3,663	2,903
Non-operating expenses		
Interest expenses	1,654	1,701
Share of loss of entities accounted for using equity method	551	689
Miscellaneous expenses	194	210
Total non-operating expenses	2,400	2,600
Ordinary income	20,962	18,623
Extraordinary gains		
Gain on sales of fixed assets	114	6,627
Advances received on construction contracts	74,926	3
Contribution for construction	472	103
Others	1,411	1,023
Total extraordinary income	76,925	7,757
Extraordinary losses		
Loss on reduction of non-current assets for tax purposes	73,648	104
Loss on retirement of non-current assets	2,959	-
Impairment losses	5	44
Others	-	2
Total extraordinary losses	76,613	152
Income before income taxes	21,274	26,228
Income taxes - current	4,951	4,383
Income taxes - deferred	1,286	4,462
Total income taxes	6,238	8,845
Profit	15,035	17,383
Profit attributable to non-controlling interests	1,150	733
Profit attributable to owners of parent	13,885	16,649

Quarterly consolidated statement of comprehensive income  
(Nine-month period)

(Millions of yen)

	Nine months ended December 31, 2022	Nine months ended December 31, 2023
Profit	15,035	17,383
Other comprehensive income		
Valuation difference on available-for-sale securities	1,572	3,050
Deferred gains or losses on hedges	(14)	(3)
Foreign currency translation adjustment	4,580	3,497
Remeasurements of defined benefit plans, net of tax	(55)	25
Share of other comprehensive income of entities accounted for using equity method	3,532	2,728
Total other comprehensive income	9,614	9,298
Comprehensive income	24,650	26,681
(Components)		
Comprehensive income attributable to owners of parent	23,274	25,751
Comprehensive income attributable to non-controlling interests	1,376	930

(3) Notes to quarterly consolidated financial statements

(Notes to assumptions on going concern)

Not applicable.

(Notes if there is a significant change in the amount of shareholders' equity)

Not applicable.

(Segment information)

Nine-month period in the previous fiscal year (from April 1, 2022, to December 31, 2022)

1. Information on operating revenue, income or loss by reporting segment

(Millions of yen)

	Reporting segment						Others (Note) <sup>1</sup>	Adjustments (Note) <sup>2</sup>	Amount posted to the quarterly consolidated statement of income
	Transportation	Real Estate	Retail	Logistics	Leisure and Services	Total			
Operating revenue	53,329	47,805	52,491	194,746	22,825	371,198	21,220	(13,303)	379,115
Segment income (loss)	254	4,151	22	15,445	(495)	19,378	692	(370)	19,699

- (Notes) 1. "Other" consists of business segments that are not included in any of the reporting segments and includes the IC card business, the Vehicle Maintenance related business, the Construction related business, and the Metal Recycling business.
2. An adjustment of (370) million yen in segment income (loss) is the net of (597) million yen of administrative expenses of parent company that are not attributable to the reporting segments and 226 million yen of intersegment eliminations.
3. The segment information above was prepared and shown according to the changed classification of reporting segments following the reorganization of consolidated subsidiaries.

Nine-month period under review (from April 1, 2023, to December 31, 2023)

1. Information on operating revenue, income or loss by reporting segment

(Millions of yen)

	Reporting segment						Others (Note) <sup>1</sup>	Adjustments (Note) <sup>2</sup>	Amount posted to the quarterly consolidated statement of income
	Transportation	Real Estate	Retail	Logistics	Leisure and Services	Total			
Operating revenue	57,786	53,561	54,089	103,449	32,889	301,776	20,795	(18,822)	303,749
Segment income	2,733	6,500	992	4,040	3,766	18,033	952	(665)	18,320

- (Notes) 1. "Other" consists of business segments that are not included in any of the reporting segments and includes the IC card business, the Vehicle Maintenance related business, the Construction related business, and the Metal Recycling business.
2. An adjustment of (665) million yen in segment income is the net of (832) million yen of administrative expenses of parent company that are not attributable to the reporting segments and 166 million yen of elimination of intersegment transactions.

2. Matters related to changes to reporting segments, etc.

At the beginning of the first quarter of the fiscal year, Nishitetsu Building Management Co., Ltd. in "Real Estate" merged with Nishitetsu Densetsu Kogyo Co., Ltd. in "Others" with the aim of further improving the efficiency of group management. As a result of this reorganization, the business of Nishitetsu Densetsu Kogyo Co., Ltd. was changed from "Others" to "Real Estate."

The segment information for the nine-month period in the previous fiscal year was prepared in accordance with the segments after the change.

(Material subsequent events)

On January 15, 2024, the Company originated a loan of 2,445 million yen to NNR MC Airport Operations Co., Ltd. (hereafter, “the JV company”), an affiliate of the Company, under a loan commitment agreement.

The Company applies the equity method to Fukuoka International Airport Co., Ltd. (hereafter, “FIAC”), whose shares are indirectly held by the Company through the JV company, and recognizes the portion of net loss recorded by FIAC attributable to the Company as “share of loss of entities accounted for using equity method” by reducing the amount of investment to the point where the equity method investment value of the JV company becomes zero.

Because the loans receivable under the loan commitment agreement have substantially the same nature as investments, the Company will recognize the amount of the net loss recorded by FIAC that the Company will bear in addition to the loan amount within the range of the loans receivable at the time of loan origination, and plans to record a share of loss of entities accounted for using equity method of 2,445 million yen in non-operating expenses in the 12-month period ending March 31, 2024.

The amount may change depending on the operating results or other factors of the JV company and FIAC.

The effects of this transaction have been factored into the full-year consolidated financial forecast for the fiscal year ending March 31, 2024.